

Transport Topics

TOP 100



PRIVATE CARRIERS



2013

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A Word From the Publisher

Shipper-owned fleets are a huge part of the trucking business. In terms of sheer size, private fleets account for roughly two-thirds of all heavy-duty Class 8 tractors in operation in the United States. They can be seen delivering groceries to supermarkets and merchandise to department stores. They move chemicals and supplies to oil field drilling sites, along with furniture, auto parts and office products from manufacturing plants to local stores and distribution centers.

American Trucking Associations estimates that private fleets carry about half of all truck tonnage and generate \$276.8 billion in annual spending.

Despite these large numbers, the nation's largest private fleet operators often go unrecognized for their contribution to the overall economy and public convenience.

Since TRANSPORT TOPICS compiled the first Top 100 Private Carriers list in 2002 — a ranking based on the number of Class 8 tractors in the fleet — we have seen some shipper-owned fleets grow into large, sophisticated operations, while others have shrunk in response to the changing needs of the market and the availability and cost of outsourcing freight hauling to for-hire carriers.

In the 2013 Top 100 Private Carriers list, we see both trends playing out.

Companies in the petroleum, chemical and gas sector are growing rapidly in response to the boom in oil and gas drilling activity in North America.

A group of 24 companies added almost 5,800 tractors over the past year, according to data compiled by TRANSPORT TOPICS.

On the other hand, the nation's largest beverage companies are reducing the overall size of their fleets.

PepsiCo Inc., which ranks No. 1 on the Top 100 list, shed nearly 2,500 tractors from its fleet of 16,698 tractors a year ago. The Coca-Cola Co. fleet of 7,989 tractors is down 71 from a year ago. And Dr Pepper Snapple Group reported a decline of 47 tractors in 2013 compared with the prior year.

Some of the downsizing may be due to sales declines, but they also reflect a concerted effort by beverage

companies to get better utilization of their equipment following recent acquisitions of independent bottlers.

One company, Coca-Cola Bottling Co. Consolidated in Charlotte, N.C., is going further. The company set up Red Classic Transit as a for-hire carrier to provide distribution services for itself and other customers. Ron Drogan, president of Red Classic, said the company is on track to generate \$100 million in annual revenue, money that CCBC can use to offset its distribution costs while providing a competitive freight service in the marketplace.

Many private fleet operators are also turning to alternative fuels as a way to cut costs and promote environmental goals.

A shrinking disparity in costs between traditional diesel power and other fuels, such as natural gas, is sparking investment in new vehicles.

Truck stop operator Love's Travel Stops is buying 50 trucks powered by compressed natural gas for its private fleet.

Ed Pritchard of Silver Eagle Distributors said his Texas-based fleet will have 90 vehicles running on CNG by the end of 2013. Frito-Lay, the snack food subsidiary of PepsiCo, is adding both natural gas and electric vehicles to its delivery fleet.

Looking ahead, private carriers appear to be at the forefront of another important trend in supply chain sustainability: collaborating with other shippers to haul goods.

Shaw Industries, for instance, is working with rival carpet manufacturer Mohawk Industries to transport resins, according to industry consultants Eric Lowitt and Robert Gernon of Maine Pointe LLC in Boston.

"There's a lot of money to be saved," Gernon said in an interview with Senior Features Writer Daniel P. Bearth.

Speaking for myself, I am already looking forward to reading more about this in next year's Top 100 Private Carriers feature.



Howard Abramson






A handwritten signature in black ink that reads "Howard Abramson". The signature is fluid and cursive.







ACKNOWLEDGMENTS AND SOURCES







The 2013 TRANSPORT TOPICS Top 100 Private Carriers is a project of Transport Topics Publishing Group. Companies are ranked based on the number of heavy-duty tractors they operate using data from company and government sources.

Senior Features Writer Daniel P. Bearth coordinated the project with assistance from Brandon Green. Cover design is by Transport Topics Publishing Group.

RANK 2013	RANK 2012	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
1	1	 <p>PepsiCo Inc. Purchase, N.Y. NYSE: PEP Pete Silva, Senior Director, FleetProcurement</p> <p>www.pepsico.com</p>	<p>14,247 tractors 9,163 straight trucks 38,928 pickups and cargo vans 15,087 trailers</p>	\$65 billion	<p>Pepsi Beverages Company produces and distributes soft drinks, juices, coffee, teas, sports drinks and bottled water. Frito-Lay North America produces and distributes potato chips, tortilla chips and cheese snacks, granola bars, pretzels and popcorn. Quaker Foods North America produces and distributes cereals, rice and pasta products. Sabritas produces and distributes snack foods in Mexico. Gamesa produces and distributes cookies in Mexico. Latin Americas Foods produces and distributes snack foods in Brazil, Argentina, Colombia, Peru and Venezuela.</p>
2	2	 <p>Coca-Cola Co. Atlanta NYSE: KO Steven Saltzgiver, Group Director, Fleet Operations, North America</p> <p>www.coca-cola.com</p>	<p>7,989 tractors 1,893 straight trucks 3,800 pickups and cargo vans 10,101 trailers</p>	\$48 billion	<p>Coca-Cola Refreshments produces and distributes soft drinks, water, juices, coffee, tea, and energy and sports drinks.</p>
3	3	 <p>Sysco Corp. Houston NYSE: SYU Scott Charlton, Senior Vice President, Distribution Services</p> <p>www.sysco.com</p>	<p>7,941 tractors 1,407 straight trucks 9,959 trailers</p>	\$42 billion	<p>Distributes food and beverages, kitchen equipment and cleaning supplies to restaurants, schools and health-care institutions in the United States, Canada and Ireland; includes assets of foodservice division of Metro Richelieu Inc. in Quebec, Canada, and the foodservice distribution arm of Keelings Foods in Ireland in October 2012, plus the operations of Appert's Foodservice, Buchy Food Service, Central Seafood Co. in January. The Sygma Network delivers food and nonfood products to chain restaurants through 19 operating companies. Sysco Specialty Meat delivers meat products through 14 operating companies. FreshPoint Inc. distributes fresh fruits and vegetables through 19 operating companies. Guest Supply Inc. provides housekeeping supplies, room accessories and textiles to the lodging industry. International Food Group distributes food and supplies to restaurants in more than 100 countries. Asian Foods Inc. supplies products to Asian foodservice market.</p>
4	4	 <p>Wal-Mart Stores Bentonville, Ark. NYSE: WMT Tracy Rosser, Senior Vice President, Transportation</p> <p>www.walmart.com</p>	<p>6,523 tractors 61,743 trailers 38 straight trucks 768 pickups and cargo vans</p>	\$469 billion	<p>Walmart U.S. operates 561 discount department stores, 3,158 supercenters, 286 neighborhood markets and other small format stores in the United States. Walmart International operates 6,148 retail and wholesale department stores and food markets in 25 countries. Sam's Club operates 620 merchandise warehouses in the United States. Yihaodian provides e-commerce services in China; 51% ownership acquired in October 2012. Walmart Transportation delivers merchandise to stores from 158 distribution centers.</p>
5	5	 <p>U.S. Foods Rosemont, Ill. (Clayton, Dubilier & Rice Inc. and Kohlberg Kravis Roberts & Co.) Mark Scharbo, Chief Supply Chain Officer</p> <p>www.usfoods.com</p>	<p>5,437 tractors 329 straight trucks 6,471 trailers</p>	\$22 billion	<p>Distributes food and related products to restaurants, hotels, health-care facilities, cafeterias and schools in the United States; includes operations of Glover Wholesale Co. acquired in September 2012.</p>
6	6	 <p>Halliburton Co. Houston NYSE: HAL David Lesar, CEO</p> <p>www.halliburton.com</p>	<p>5,025 tractors 1,009 straight trucks 8,437 trailers</p>	\$28 billion	<p>Halliburton Energy Services provides pressure pumping, production enhancement and well drilling and completion services for the oil and gas industry, plus well logging and testing equipment.</p>

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7	11	 <p>McLane Co. Temple, Texas (Berkshire Hathaway Inc.) Robbie Wainwright, Vice President, Logistics/ Engineering <i>www.mclaneco.com</i></p>	<p>3,650 tractors 260 straight trucks 38 pickups and cargo vans 4,867 trailers</p>	\$44 billion	<p>McLane Grocery Distribution delivers food and groceries to convenience stores, drug stores, mass merchandisers, wholesale clubs and movie theaters through 21 distribution centers. McLane Foodservice Distribution delivers food and service items to quick-service restaurant chains through 18 distribution centers. McLane Beverage Distribution distributes alcoholic beverages in select states. Empire Distributors distributes alcoholic beverages in Georgia, North Carolina and Tennessee. MBM Customized Foodservice Distribution distributes food to national restaurant chains; includes operations of Meadowbrook Meat Co. acquired in July 2012. Professional Datasolutions provides software and point-of-sale automation systems to convenience stores and vendors. Salado Sales develops and distributes private-label food products. Vantix Logistics provides supply chain consulting and transportation management.</p>
8	16	 <p>Agrium Inc. Calgary, Alberta NYSE/TSX: AGU Susan Jones, Vice President, Marketing & Distribution <i>www.agrium.com</i></p>	<p>3,217 tractors 2,611 straight trucks 6,157 pickups and cargo vans 4,253 trailers</p>	\$17 billion	<p>Crop Production Services supplies fertilizer, seed and other agricultural products from more than 1,250 locations in North and South America and Australia. Agrium Wholesale distributes nitrogen, potash and phosphate from 14 production facilities and 100 distribution warehouses in the United States and Canada, Europe, South America, Egypt and China. Agrium Advanced Technologies produces and markets nutrients and plant protection products to agriculture, turf and ornamental plant markets in North America.</p>
9	10	 <p>Schlumberger Limited Houston (Schlumberger N.V., Paris) NYSE: SLB Robert Drummond, President, North America <i>www.slb.com</i></p>	<p>2,913 tractors 1,029 straight trucks 3,741 trailers</p>	\$42 billion	<p>Provides oil and gas drilling services and project management services in 85 countries. WesternGeco provides seismic testing services; includes operations of Gushor Inc. acquired in June.</p>
10	8	 <p>Reyes Holdings Rosemont, Ill. Don Van Witzenburg, Vice President, Fleet Operations <i>www.reyesholdings.com</i></p>	<p>2,869 tractors 493 straight trucks 364 pickups and cargo vans 3,884 trailers</p>	\$20 billion	<p>Reinhart FoodService distributes food and beverages, utensils and paper products and cleaning supplies to restaurants, sporting venues, schools, nursing homes and hospitals through 27 distribution centers in the United States; includes assets of Agar Supply Co. acquired in September 2012 and Southern Foods Inc. acquired in July. Martin-Brower Co. distributes food and supplies to McDonald's restaurants in the United States, Canada, Europe, Central and South America and Asia. Reyes Beverage Group distributes beer in 10 metropolitan markets in the United States; includes assets of Chesbay Distributing Co. acquired in November 2012 and Windy City Distribution acquired in December 2012.</p>
11	9	 <p>Tyson Foods Springdale, Ark. NYSE: TSN Larry Keene, Senior Director, Transportation <i>www.tyson.com</i></p>	<p>2,616 tractors 6,300 trailers</p>	\$33 billion	<p>Operates farms for cattle, chicken and hogs; produces and markets fresh beef, chicken and pork, pepperoni, pizza toppings, bacon, deli meats, hams, franks, snacks, appetizers, side items, refrigerated and frozen prepared meals in the United States, Brazil, China, India and Mexico. Tyson Prepared Foods produces and distributes pizza crusts, tortillas, soups, sauces, appetizers and side items; includes assets of Don Julio Foods acquired in February and Circle Foods LLC acquired in June. Dynamic Fuels LLC produces diesel and jet fuel from animal fats and waste cooking grease; 50% joint venture with Syntroleum Corp.</p>



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12	36	 Nabors Industries Houston NYSE: NBR Anthony Petrello, CEO <i>www.nabors.com</i>	2,369 tractors 951 straight trucks 2,619 trailers	\$7 billion	Provides oil and gas drilling, production and construction services in the United States, Canada and about 30 other countries. Peak USA Energy Services provides oil rig moving services, heavy hauling, crane and rigging services and oil field transportation. Ryan Energy Technologies provides horizontal and directional drilling services. Canrig Drilling Technology manufacturers and sells top drives, floor wrenches, catwalks and rig control systems.
13	14	 Baker Hughes Inc. Houston NYSE: BHI Art Soucy, President, Global Products & Services <i>www.bakerhughes.com</i>	2,300 tractors 1,822 straight trucks 2,862 trailers	\$21 billion	Provides oil and gas drilling and production services in the United States, Canada, Latin America, Europe, Africa, Russia and Caspian Sea, Middle East and Asia-Pacific regions.
13	12	 Dr Pepper Snapple Group Plano, Texas NYSE: DPS Ted Phillips, Vice President, Fleet Operations <i>www.drpeppersnapple.com</i>	2,300 tractors 360 straight trucks 1,690 pickups and cargo vans 2,865 trailers	\$6 billion	Produces and distributes soft drinks, water, tea, mixers, juices and other beverages from 21 bottling and manufacturing plants and more than 200 warehouses and distribution centers in the United States, Canada, Mexico and the Caribbean.
14	13	 Dean Foods Co. Dallas NYSE: DF Michael Ahart, Vice President, Transportation <i>www.deanfoods.com</i>	2,250 tractors 3,310 straight trucks 516 pickups and cargo vans 5,670 trailers	\$11 billion	Fresh Dairy Direct produces and distributes milk, ice cream, cheese, juices, teas and other dairy products from 77 plants to retail stores, distributors, foodservice distributors, schools and government institutions in the United States. Morningstar Foods produces and sells specialty dairy products, ice cream mixes, coffee creamers, whipped toppings and blended iced beverages from 12 plants to retailers and foodservice distributors in the United States. White Wave-Alpro produces and distributes soy milk and organic food products in the United States and plant-based beverages, such as soy, almond and hazelnut drinks and food products in Europe.
15	15	 Performance Food Group Richmond, Va. (The Blackstone Group and Wellspring Capital Management) Michael Seekins, Vice President, Transportation <i>www.pfgc.com</i>	2,231 tractors 108 straight trucks 49 pickups and cargo vans 2,849 trailers	NA	Performance Foodservice distributes food and food-related products through 18 distribution centers to restaurants, hotels, health-care facilities and schools in the United States; includes operations of Fox River Foods acquired in December 2012. PFG Customized Distribution distributes food and food-related products to restaurant chains in the United States and 41 other countries. Vistar Corp. distributes candy, snacks, beverages and other convenience food items to vending, retail, concession, theater, fundraising and coffee service industries through 20 distribution centers and 12 cash-and-carry stores; includes operations of Liberty Distribution Co. acquired in June 2012. Roma Food distributes Italian food products to independent pizzerias through 20 locations.
16	17	 United Rentals Inc. Stamford, Conn. NYSE: URI Michael Kneeland, CEO <i>www.ur.com</i>	1,879 tractors 2,984 straight trucks 2,003 trailers	\$4.1 billion	Supplies equipment and tools to construction and industrial firms, utilities, municipalities and homeowners through more than 830 locations in the United States and Canada.








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17	18	 Basic Energy Services Fort Worth, Texas NYSE: BAS Ken Huseman, CEO www.basicenergyservices.com	1,620 tractors 361 straight trucks 1,473 trailers	\$1.4 billion	Provides a range of well services to oil- and gas-drilling companies from 100 locations in Texas, Louisiana, Oklahoma, New Mexico, Arkansas, Kansas and the Rocky Mountain and Appalachian regions in the United States; includes assets of Saltwater Disposal of North Dakota acquired in December 2012.
18	23	 Key Energy Services Houston NYSE: KEG Dick Alario, Chairman and CEO www.keyenergy.com	1,471 tractors 710 straight trucks 3,190 trailers	\$1.9 billion	Provides oil- and gas-well servicing, contract drilling, pressure pumping, fishing and rental tools, electric wireline and other oil field services.
19	25	 Weatherford International Fort Worth, Texas (Weatherford International Ltd., Geneva, Switzerland) NYSE: WFT Bernard J. Duroc-Danner, Chairman and CEO www.weatherford.com	1,457 tractors 1,086 straight trucks 2,935 trailers	\$15 billion	Provides oil and gas drilling, well completion and production services in the United States, Canada and more than 100 other countries. Johnson Screens Inc. manufactures and distributes industrial filters and water well screens in North America, Latin America, Europe, Australia, Japan, India and Africa.
20	30	 CHS Inc. Inver Grove Heights, Minn. Nasdaq: CHSCP www.chsinc.com	1,353 tractors 1,448 straight trucks 1,770 trailers	\$41 billion	Operates petroleum refineries and pipelines and supplies propane, lubricants and renewable fuels. The company also sells grain and oilseeds, fertilizer and animal feed, processes soybeans and flour and provides insurance and financial services; includes operations of Atman in Brazil acquired in August 2012 and Tomen Grain acquired in October 2012. CHS Transportation distributes petroleum, propane, anhydrous ammonia, fertilizer and other bulk and packaged products to local cooperatives and retail stores.
21	19	 Airgas Inc. Radnor, Pa. NYSE: ARG Dallas Hamilton, Director of Fleet Operations www.airgas.com	1,344 tractors 2,908 straight trucks 862 pickups and cargo vans 4,240 trailers	\$4.9 billion	Distributes industrial, medical and specialty gases, welding and related safety products through 1,100 locations in the United States. The company also manufactures nitrous oxide and liquid CO2 and supplies dry ice; includes operations of Valley Welding & Industrial Supply, Ferguson Industrial Gases, Mountain Welding Supply, Carbonic Group, Reese Oxygen & Hydro-Testing and Red-D-Arc Ltd., U.S. Welding & Safety Supply Co., Rebel Welding & Industrial Supply, Sadler Welding Products, Rochester Welding Supply Corp. and D&D Power LLC acquired in December 2012, Metroplex Service Welding Supply and Excel Welding & Industrial Supplies acquired in January. Airgas Specialty Products distributes anhydrous and aqua ammonia, diesel exhaust fluid and related services through 25 locations in the United States.
22	20	 Gordon Food Service Grand Rapids, Mich. David Ponstein, National Director, Transportation www.gfs.com	1,339 tractors 136 straight trucks 1,888 trailers	NA	Manufactures and distributes food and beverages and related supplies to restaurants, schools and institutions in the United States and Canada. GFS Marketplace supplies food and supplies through more than 160 cash-and-carry stores in Ohio, Indiana, Illinois, Florida, Kentucky, Pennsylvania, Michigan, Tennessee and Wisconsin; includes operations of food fundraising firm Market Day acquired in February.

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23	22	 Gibson Energy Inc. Calgary, Alberta TSX: GEI Stewart Hanlon, CEO <i>www.gibsons.com</i>	1,332 tractors 2,379 trailers	NA	Provides transportation and storage of crude oil, natural-gas liquids and refined petroleum products in Canada and the United States. Canwest Propane supplies wholesale and retail propane in Canada. Moose Jaw Refinery refines and markets petroleum products, asphalt, wellsite fluids and roofing flux in Canada and the United States. Gibsons Environmental Services provides water treatment and disposal and oil field waste management services in the U.S. and Canada; includes operations of OMNI Energy Services Corp. acquired in October 2012. Taylor Cos. provides transportation and logistics services for crude oil, natural-gas liquids, propane and butane in the United States.
24	Not Ranked	 The Kroger Co. Cincinnati NYSE: KR David Dillon, CEO <i>www.kroger.com</i>	1,309 tractors 35 straight trucks 4,217 trailers	\$97 billion	Operates 2,424 supermarkets and department stores under the Kroger, City Market, Dillons, Jay C, Food 4 Less, Fred Meyer, Fry's, King Soopers, QFC, Ralph's and Smith's brand names. The company also operates 786 convenience stores, 328 jewelry stores, 1,169 fueling stations and 37 food-processing plants in the United States; includes operations of Harris Teeter Supermarkets acquired in July.
25	26	 Clean Harbors Inc. Norwell, Mass. NYSE: CLH Anthony Cellucci, Vice President, Transportation Compliance <i>www.cleanharbors.com</i>	1,269 tractors 3,518 straight trucks 2,823 pickups and cargo vans 4,751 trailers	\$2.2 billion	Clean Harbors Environmental Services provides collection, transportation, treatment and disposal of hazardous materials through more than 200 locations in the United States and Canada, Mexico and Puerto Rico. Safety-Kleen Systems provides used oil recycling and re-refining, parts washers and environmental services for small-quantity generators; acquired in December 2012.
26	21	 Safeway Inc. Pleasanton, Calif. NYSE: SWY Duane Woods, Director of Transportation Operations <i>www.safeway.com</i>	1,210 tractors 450 straight trucks 69 pickups and cargo vans 4,390 trailers	\$44 billion	Operates 1,641 supermarkets and drugstores in the United States and western Canada. It also produces milk, bread, ice cream, cheese and meat products, soft drinks, fruits and vegetables at 20 processing plants in the United States and 12 in Canada. Safeway has 13 distribution centers in the United States and four in Canada. Casa Ley, S.A. de C.V. sells food and general merchandise in 195 stores in western Mexico, 49% interest. GroceryWorks.com provides online grocery shopping and home delivery services. Blackhawk Network Inc. provides gift cards, prepaid cards and sports and entertainment cards to retailers in North America, Europe, Australia and Japan.
27	31	 CEMEX USA Houston (CEMEX, Nuevo Leon, Mexico) NYSE: CX Karl Watson Jr., President <i>www.cemexusa.com</i>	1,076 tractors 5,046 straight trucks 1,548 trailers	\$3.1 billion	Manufactures and sells ready-mix cement, concrete blocks and aggregates and operates 13 cement plants, 46 distribution terminals, more than 100 rock quarries and 450 ready-mix plants in the United States. New Line Transport operates as a private and for-hire flatbed carrier.
28	35	 Prairie Farms Dairy Carlinville, Ill. Jay Naples, Corporate Fleet Manager <i>www.prairiefarms.com</i>	1,062 tractors 1,297 straight trucks 608 pickups, cargo vans and cars 2,845 trailers	NA	Produces and distributes dairy and nondairy products for about 700 member dairies in 13 states and is a joint venture partner with regional dairy manufacturers and distributors, including: Hiland Dairy Foods , Hiland-Roberts Ice Cream Co. , Madison Farms Butter Co. , Muller-Pinehurst Dairy , Roberts Dairy , Turner Dairy , Southern Belle Dairy , Central Dairy , East Side Jersey Dairy and LuVel Dairy . Hawthorne-Melody Distributors , Tom Davis & Sons Distributors distribute dairy products in Chicago and Detroit, respectively. Ice Cream Specialties produces frozen ice cream sandwiches, fudge bars and pops. PFD Supply Corp. , GMS Transportation distribute food and paper products to restaurants and fast-food restaurants.

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29 	37	DOT Foods Mount Sterling, Ill. Paul Mugerditchian, President, Dot Transportation <i>www.dotfoods.com</i>	980 tractors 9 straight trucks 14 pickups and cargo vans 1,570 trailers	NA	Redistributes groceries, flatware and janitorial supplies from manufacturers to food processors and food-service distributors through eight distribution centers. DOT Transportation provides dry van and refrigerated truckload and LTL freight transportation services.
30 	32	Praxair Inc. Danbury, Conn. NYSE: PX Tim Johnson, U.S. Fleet Manager <i>www.praxair.com</i>	910 tractors 930 straight trucks 2,100 trailers	\$11 billion	Supplies atmospheric and process gases and metal and ceramic coatings in North and South America, Europe and Asia; includes operations of Canadian Cylinder & Gases Inc. acquired in June 2012, the operations of NuCO2 Inc. acquired in March and the merchant carbon dioxide business of Tri-State Carbonic acquired in April. Praxair Surface Technologies supplies coatings to aviation, industrial gas turbine and energy industries. Praxair Distribution supplies industrial, specialty and medical gases and related equipment from 600 locations in the United States and Canada; includes operations of Acetylene Oxygen Co. acquired in November 2012 and PortaGas Inc. acquired in December 2012.
31 	62	Nuverra Environmental Solutions Scottsdale, Ariz. NYSE: NES Brett Quigley, Director, Fleet Management <i>www.nuverra.com</i>	897 tractors 267 straight trucks 2,278 trailers 190 railcars	\$352 million	Provides transportation, recycling and disposal of water and oil used in oil and gas drilling from 55 locations in the United States; includes operations of Badlands Power Fuels LLC acquired in November 2012. Nuverra is the company's new name. It was formerly known as Heckmann Corp.
32 	7	Nestlé USA Glendale, Calif. (Nestlé S.A., Vevey, Switzerland) Paul Grimwood, Chief Executive Officer <i>www.nestleusa.com</i>	885 tractors 3,756 straight trucks 1,218 trailers	\$10 billion	Nestlé Prepared Foods Co. produces and distributes frozen meals, pasta and sauces, sandwiches and snacks from nine manufacturing plants. Nestlé Dreyer's Ice Cream Co. produces and distributes ice cream and frozen snacks. Nestlé Beverage produces and sells coffee, juices and beverage mixes. Nestlé Confections & Snacks produces candy and snacks. Nestlé Pizza produces frozen pizza. Nestlé Purina PetCare produces and distributes pet food. Nestlé Waters North America produces and distributes bottled water.
33 	34	Ben E. Keith Co. Forth Worth, Texas Daryl Wigington, Vice President <i>www.benekeith.com</i>	879 tractors 62 straight trucks 1,103 trailers 254 pickups and cargo vans	NA	Ben E. Keith Foods delivers food, paper goods, equipment and supplies to restaurants, hospitals, schools and other institutional businesses through seven distribution centers in 11 states. Ben E. Keith Beverage distributes beer and other beverages throughout Texas. Winn Meat Co. supplies meat products to customers in Texas and other areas of the Southwest.
34 	29	International Paper Co. Memphis, Tenn. NYSE: IP Douglas Froehle, Enterprise Fleet Manager <i>www.internationalpaper.com</i>	832 tractors 182 straight trucks 3,531 trailers	\$28 billion	Produces and distributes paper for office and commercial printing and packaging for food and beverages with manufacturing operations in North America, Europe, Latin America, Russia, Asia and North Africa. Xpedx distributes printing, packaging and graphic arts supplies in the United States.
35 	45	Plains All American Pipeline Houston NYSE: PAA Greg Armstrong, CEO <i>www.paalp.com</i>	815 tractors 1,508 trailers 5,380 railcars 104 barges 51 tugboats	\$38 billion	Distributes crude oil and liquefied petroleum gas through pipelines, trucks and barges. Settoon Towing operates barges and tugboats, 50% interest.

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36 	41	Kellogg Co. Battle Creek, Mich. NYSE: K Brian Beale, Director, Transportation Procurement www.kelloggs.com	800 tractors 1,200 trailers	\$14 billion	Kellogg North America produces and distributes cereal, Keebler cookie and cracker products and frozen food in the United States and Canada. Godfrey Transport Inc. operates as a private and for-hire truckload carrier.
37 	38	Pilot Flying J Inc. Knoxville, Tenn. Jimmy Haslam, CEO www.pilotflyingj.com	796 tractors 3 straight trucks 958 trailers	NA	Operates more than 600 travel plazas and fuel stops in the United States and Canada, and provides banking and financial services, insurance, fuel purchasing, communications and truck sales among its offerings. Maxum Petroleum distributes refined petroleum products to commercial and industrial customers in the United States and Panama, acquired controlling interest in July 2012. Flying J Transportation operates as a for-hire and private carrier.
38 	39	JBS USA Holdings Greeley, Colo. (JBS S.A., Sao Paulo, Brazil) Gary Acromite, Vice President, Supply Chain Management www.jbssa.com	795 tractors 1,494 trailers	NA	JBS USA processes, packages and delivers beef, pork, lamb and mutton products in the United States and Australia. The company also produces and processes chicken in the United States and operates feedlots in the United States, Australia, Brazil and Italy. JBS Carriers operates as a private and for-hire refrigerated carrier.
39 	48	Air Products Inc. Trexlerstown, Pa. NYSE: APD Douglas Sarbaugh, Manager, Fleet Maintenance www.airproducts.com	745 tractors 120 straight trucks 400 pickups and cargo vans 2,000 trailers	\$9.6 billion	Produces and distributes industrial gases and chemicals for a variety of industries, including electronics, energy, home health care and chemical processing in the United States and more than 50 other countries; includes operations of EPCO Carbon Dioxide Products Inc. acquired in June.
40 	40	Shaw Industries Group Dalton, Ga. (Berkshire Hathaway Inc.) www.shawfloors.com	723 tractors 48 straight trucks 3,366 trailers	\$4 billion	Shaw Floors manufactures carpets, rugs, hardwood, laminate and ceramic tile floors for residential and commercial purposes. Shaw Transport operates as a for-hire and private carrier.
41 	44	Linde North America Murray Hill, N.J. (The Linde Group, Munich, Germany) Mark Motter, Head of Supply Chain Excellence www.linde.com	700 tractors 3,089 straight trucks 1,772 trailers	\$2 billion	Distributes industrial and specialty gases through more than 400 locations in the United States and Canada. Linde Engineering North America supplies and constructs air separation and synthetic gas plants for petrochemical and pharmaceutical industries. Lincare Holdings Inc. provides respiratory care, infusion therapy and medical equipment to patients in the home.
42 	33	Univar USA Redmond, Wash. (CVC Capital Partners and Clayton, Dubilier & Rice LLC) Rick DeVore, Director, Transportation www.univar.com	697 tractors 66 straight trucks 1,550 trailers 800 railcars	\$10 billion	Distributes industrial and specialty chemicals through 260 facilities in North America, Europe, Asia and Latin America, includes operations of Magnablend Inc. acquired in December 2012 and chemical distributor Quimicompuestos (Mexico) in May.

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43 	27	MDU Resources Group Bismarck, N.D. NYSE: MDU <i>www.mduresources.com</i>	686 tractors 1,836 straight trucks 1,805 trailers	\$4.1 billion	MDU Construction Services Group provides construction contracting services for utilities, gas pipelines and other industrial projects. Knife River Corp. supplies crushed stone, sand and gravel, asphalt and ready-mix concrete and building materials. Fidelity Exploration & Production Co. produces and delivers natural gas and oil. Williston Basin Interstate Pipeline Co. , Bitter Creek Pipelines , Prairielands Energy Marketing and Total Corrosion Solutions distribute and store natural gas.
44 	47	Lowe's Companies Inc. Mooresville, N.C. NYSE: LOW <i>www.lowes.com</i>	683 tractors 3,802 straight trucks 712 trailers	\$50.2 billion	Operates 1,745 home improvement stores in the United States, Canada and Mexico.
45 	42	Walgreen Co. Deerfield, Ill. NYSE: WAG Dan Laine, Director, Transportation <i>www.walgreens.com</i>	674 tractors 5 straight trucks 558 pickups and cargo vans 1,785 trailers	\$72 billion	Operates 8,077 drugstores and pharmacies in the United States and Puerto Rico. Walgreens Health Services provides pharmacy benefit management, prescriptions by mail and home-care services. Walgreens Specialty Pharmacy provides injectable and biopharmaceutical medications to patients with chronic medical conditions. Take Care Health Systems operates more than 700 work-site and retail health-care centers. Walgreen Oshkosh Inc. operates as a private and for-hire carrier.
46 	54	Helena Chemical Co. Collierville, Tenn. (Marubeni America/Marubeni Corp., Tokyo) <i>www.helenachemical.com</i>	671 tractors 1,522 straight trucks 2,430 trailers	NA	Distributes fertilizer and pesticides for agricultural, turf, ornamental, forestry, aquatics and vegetation-management markets. Marubeni Specialty Chemicals supplies specialty chemicals, agricultural chemicals and plastics for import and export.
47 	Not Ranked	Albertsons LLC Boise, Idaho (Cereberus Capital Management, Kimco Realty Corp., Klaff Realty, Lubert-Adler Partners and Schottenstein Stores Corp.) Rick Bunnell, Senior Vice President of Supply Chain <i>www.albertsons.com</i>	670 tractors 2,500 trailers	NA	Operates more than 1,000 supermarkets and pharmacies in 29 states under the Albertsons, Acme, Jewel-Osco, Shaw's and Star Market names. Acquired from Supervalu Inc. in March.
48 	43	Darling International Irving, Texas NYSE: DAR Randall Stuewe, Chairman and CEO <i>www.darlingii.com</i>	635 tractors 593 straight trucks 3,151 trailers	\$1.7 billion	Collects and recycles used cooking oil, animal byproducts and hides.
49 	49	Delhaize America Salisbury, N.C. (Delhaize Group, Brussels, Belgium) <i>www.foodlion.com</i>	634 tractors 2,099 trailers	\$19 billion	Operates more than 1,553 supermarkets in 18 states under the Food Lion, Bloom, Bottom Dollar Food, Hannaford Bros., Sweetbay Supermarkets and Harvey's Supermarkets names. Hannaford Trucking Co. operates as a private and for-hire carrier.

RANK 2013	RANK 2012	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
50 	50	Advanced Drainage Systems Hilliard, Ohio www.ads-pipe.com	628 tractors 1,051 trailers	NA	Manufactures polyethylene pipe for agricultural, waste, mining, timber, residential and commercial construction and highway drainage markets through 56 plants and 28 distribution centers in the United States and Canada. Includes assets of Inlet & Pipe Protection Inc. acquired in January. Advanced Drainage Structures produces concrete sanitary and storm water structures.
50 	53	Sunbelt Rentals Fort Mill, S.C. (Ashtead Group PLC, London) Brendan Horgan, CEO www.sunbeltrentals.com	628 tractors 1,132 straight trucks 657 trailers	\$1.8 billion	Provides equipment rental for construction, industrial and utility industries through 388 locations in 36 states.
51 	Not Ranked	Mondelez International Inc. Deerfield, Ill. NASDAQ: MDLZ Paul Avampato, Vice President, Logistics www.mondelezinternational.com	626 tractors 318 straight trucks 762 trailers	\$35 billion	Manufacturers and sells cookies and biscuits, chocolate, gum and candy, beverages, cheese and dairy products in North America, Europe, Asia and Latin America. Spun off from Kraft Foods in October 2012.
52 	55	Foster Farms Livingston, Calif. www.fosterfarms.com	625 tractors 152 straight trucks 856 trailers	NA	Processes and distributes chicken and turkey products. The company also operates chicken hatcheries, grow-out ranches and feedmills. Foster Farms Dairy processes and distributes milk and dairy products in California. Foster Farms Food Service distributes milk and dairy products, ice cream and cheese.
53 	52	H.E.B. Grocery Co. San Antonio www.heb.com	604 tractors 2,032 trailers	NA	Operates supermarkets under the names H-E-B and Central Market in Texas, Louisiana and Mexico. The company also processes meat, dairy products, bread and tortillas.
54 	57	Land O' Lakes Inc. Arden Hills, Minn. Roger Nordtvedt, Director, Northwest Food Products www.landolakesinc.com	580 tractors 1,134 straight trucks 1,081 pickups and cargo vans 1,530 trailers	\$14 billion	Manufactures and distributes milk, butter and cheese to farm cooperatives, supermarkets and food-service companies throughout the United States and 50 other countries. Northwest Food Products Transportation transports milk for Land O'Lakes and other dairy producers. Land O'Lakes Purina Feed makes feed for livestock. Moark LLC engages in egg production. Winfield Solutions distributes crop nutrients and crop protection products and seeds.
55 	58	Core-Mark Holding Co. San Francisco Nasdaq: CORE Frank Covach, Director of Transportation www.core-mark.com	579 tractors 671 trailers 71 straight trucks	\$8.9 billion	Distributes packaged consumer goods to convenience stores, grocery stores, mass merchandisers and drug, liquor and specialty stores through 28 distribution centers in the United States and Canada. Includes operations of J.T. Davenport & Sons acquired in December 2012.

RANK 2013	RANK 2012	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
56 	64	United Natural Foods Providence, R.I. Nasdaq: UNFI Steven Spinner, CEO <i>www.unfi.com</i>	574 tractors 6 straight trucks 582 trailers	\$5.2 billion	Distributes natural foods and organic products from 12 distribution centers to supermarkets and specialty stores in the United States and Canada and more than 40 other countries. Albert's Organics distributes organic produce in the United States and Canada through six distribution centers. Blue Marble Brands supplies ethnic and natural goods, health and beauty care products and general merchandise through three distribution centers in the United States. Select Nutrition Distributors ships health and beauty aids, vitamins and supplements via UPS from distribution centers in California and Pennsylvania. Woodstock Farms produces nuts, dried fruits and other snack items. Earth Origins Market operates 12 retail grocery stores in Florida, Maryland and Massachusetts.
57 	56	Archer Daniels Midland Decatur, Ill. NYSE: ADM Bill Patterson, President, ADM Trucking <i>www.adm.com</i>	561 tractors 64 straight trucks 1,510 trailers 26,900 railcars 2,400 barges	\$91 billion	Processes soybeans, corn, wheat and cocoa into soy meal and oil, ethanol, high-fructose corn syrup and flour at 269 processing plants and more than 460 sourcing facilities in 140 countries. ADM Trucking transports agricultural commodities and products. American River Transportation Co. transports agriculture commodities by barge. ADM Logistics provides transportation for food-grade and chemical products, truckload and LTL, expedited, intermodal and flatbed freight.
58 	61	Ashley Furniture Industries Arcadia, Wis. <i>www.ashleyfurniture.com</i>	548 tractors 1,953 trailers	NA	Manufactures and distributes furniture and bedding and operates nearly 200 Ashley Furniture HomeStores. Ashley Distribution Services operates as a for-hire and private carrier.
59 	60	Food Services of America Scottsdale, Ariz. (Services Group of America) Doug Minert, CEO <i>www.fsafood.com</i>	544 tractors 66 straight trucks 675 trailers	NA	Distributes food and business supplies to hospitals, restaurants and schools in 15 Western states through 10 distribution centers. Systems Services of America distributes food to chain restaurants in the western United States and Pacific Rim. Amerifresh supplies fresh fruits and vegetables to grocery and foodservice companies in the United States. Ameristar Meats processes and distributes meat products to restaurants. Gampac provides supply chain logistics consulting services.
60 	51	Publix Super Markets Lakeland, Fla. Jeffrey Day, Director, Transportation and Maintenance <i>www.publix.com</i>	518 tractors 17 straight trucks 418 pickups and cargo vans 2,685 trailers	\$28 billion	Operates 1,073 supermarkets and pharmacies in Florida, Georgia, South Carolina, Alabama and Tennessee. The company also operates eight distribution centers, two bakeries, three dairies and two fresh food production facilities in Florida and Georgia.
61 	59	BlueLinx Holdings Atlanta NYSE: BXC <i>www.bluelinxco.com</i>	515 tractors 19 straight trucks 883 trailers	\$1.9 billion	BlueLinx Corp. distributes building products through its more than 55 distribution centers in the United States.
61 	63	Mohawk Industries Calhoun, Ga. NYSE: MHK Stan Brooks, Director of Transportation <i>www.mohawkflooring.com</i>	515 tractors 154 straight trucks 1,379 trailers	\$5.8 billion	Manufactures and distributes carpets and rugs, hardwood laminate, wood, stone, ceramic tile and vinyl flooring through more than 300 local distribution centers. Mohawk Carpet Transportation of Georgia operates as a for-hire and private carrier.

RANK 2013	RANK 2012	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
62 	66	ABC Supply Co. Beloit, Wis. Bob Kisliia, National Fleet Manager <i>www.abcsupply.com</i>	509 tractors 1,654 straight trucks 300 pickups and cargo vans 731 trailers	NA	Supplies roofing, siding, windows, gutters, doors and related materials through more than 450 locations in 45 states; includes operations of Superior Supply Co., acquired in 2012, American Wholesale Building Supply and Sellmore Industries, acquired in July.
63 	46	Bimbo Bakeries USA Horsham, Pa. (Grupo Bimbo, Mexico City) Gary Prince, President <i>www.bimbobakeriesusa.com</i>	494 tractors 4,831 straight trucks 1,607 trailers	\$6 billion	Produces and distributes sliced bread, buns, cookies, snack cakes, muffins, bagels, pre-packaged foods, tortillas, salted snacks and confectionery products in the United States; includes certain assets of Hostess Brands acquired in April.
64 	65	Perdue Inc. Salisbury, Md. <i>www.perdue.com</i>	488 tractors 68 straight trucks 1,443 trailers	NA	Perdue Farms produces, distributes and markets chicken and turkey products to retail grocery stores, foodservice and international customers. Perdue AgriBusiness processes grain and soybeans to produce animal feed and pet-food ingredients and vegetable-based oils.
65 	68	Pepsi Bottling Ventures (Suntory International and PepsiCo Inc.) Raleigh, N.C. Paul Mennard, Director of Fleet Operations <i>www.pepsibottlingventures.com</i>	476 tractors 147 straight trucks 397 pickups and cargo vans 537 trailers	NA	Produces and distributes soft drinks through 22 bottling, distribution and sales facilities to customers in North and South Carolina, Virginia, Maryland and Delaware.
66 	Not Ranked	Oldcastle Inc. Atlanta (CRH plc, Dublin, Ireland) Mark Towe, CEO <i>www.oldcastle.com</i>	470 tractors 1,720 straight trucks 1,468 trailers	NA	Allied Building Products supplies building materials to residential and commercial contractors in the United States. Oldcastle BuildingEnvelope supplies windows and glass walls, doors, skylights and architectural glass. Oldcastle Materials provides aggregates, asphalt and ready-mix concrete for construction and paving projects. Oldcastle Building Products supplies concrete masonry, decorative stone, lawn and garden paving products, clay brick and roof tiles. Oldcastle Precast produces utility and electrical vaults and concrete pipe.
67 	69	Bunzl Distribution USA St. Louis (Bunzl PLC, London) Dan Hoover, Corporate Transportation Manager <i>www.bunzlusa.com</i>	466 tractors 24 straight trucks 811 trailers	NA	Supplies disposable paper and plastic packaging for grocery, foodservice, food-processing, janitorial, manufacturing and health-care industries through 70 warehouses in the United States, Canada, parts of Mexico and the Caribbean; includes operations of McCordick Glove & Safety Inc., acquired in December 2012, Destiny Packaging Inc., acquired in January and Schwartz Supply Source, acquired in May.
68 	79	American Air Liquide Holdings Houston (L'Air Liquide SA, Paris) Michael Graff, CEO <i>www.us.airliquide.com</i>	464 tractors 72 straight trucks 1,291 trailers	NA	Supplies industrial and medical gases and related services to the steel, oil refining, chemistry, glass, electronics, paper, metallurgy, food-processing, health-care and aerospace industries from more than 200 locations in the United States and Canada.

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69 	70	Wakefern Food Corp. Keasbey, N.J. Joseph Colalillo, CEO www.wakefern.com	441 tractors 1 straight truck 2,200 trailers	\$14 billion	Distributes food and merchandise to 275 ShopRite and PriceRite supermarkets in New Jersey, New York, Connecticut, Pennsylvania, Delaware, Maryland, Massachusetts and Rhode Island.
70 	67	Shamrock Foods Co. Phoenix www.shamrockfoods.com	427 tractors 57 straight trucks 656 trailers	NA	Produces and distributes food and groceries, dairy products, fresh and frozen seafood and meat, produce, dietary products, equipment and beverage and chemical supplies through four distribution centers in the southwestern United States. Shamrock Farms produces milk.
71 	71	Leggett & Platt Inc. Carthage, Mo. NYSE: LEG Maik Breckwoldt, Staff Vice President, Logistics www.leggett.com	425 tractors 100 straight trucks 1,300 trailers	\$3.7 billion	Manufactures components for residential furniture and bedding, retail store fixtures and displays, office furniture, die-castings, steel tubing and wire, automotive seat support and lumbar systems and bedding industry machinery in 130 plants in 17 countries.
72 	28	Supervalu Inc. Eden Prairie, Minn. NYSE: SVU Barry Crane, Vice President, Corporate Logistics www.supervalu.com	420 tractors 10 straight trucks 1,860 trailers	\$17 billion	Operates about 1,102 retail grocery stores and 797 in-store pharmacies. The company also operates and licenses 1,332 Save-A-Lot discount stores and provides wholesale distribution of produce and groceries to 1,900 independent grocery stores, plus professional marketing and design services, supply chain logistics, consulting and training in the United States. W. Newell & Co. supplies fresh produce.
72 	72	Mobile Mini Inc. Tempe, Ariz. Nasdaq: MINI Erik Ollsen, President and CEO www.mobilemini.com	420 tractors 224 straight trucks 509 trailers	\$381 million	Manufactures, leases and sells portable storage containers and mobile offices in the United States and Canada, the United Kingdom and The Netherlands.
73 	80	Patterson-UTI Energy Co. Houston Nasdaq: PTEN William Hendricks Jr., President and CEO www.patenergy.com	417 tractors 529 straight trucks 586 trailers	\$2.7 billion	Patterson UTI Drilling Co. operates 241 oil and gas rigs in the United States and western Canada. Universal Pressure Pumping Inc. and Universal Well Services provide pressure pumping services and drilling and completion fluid services.
74 	73	Sanderson Farms Inc. Laurel, Miss. Nasdaq: SAFM Joe Sanderson Jr., Chairman and CEO www.sandersonfarms.com	411 tractors 7 straight trucks 571 trailers	\$2.4 billion	Produces, processes and sells fresh and frozen chicken products and prepared food items to retailers, distributors and fast-food restaurants.

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75 	74	Sentinel Transportation Wilmington, Del. (DuPont, ConocoPhillips) <i>www.sentineltrans.com</i>	410 tractors 48 straight trucks 1,026 trailers	NA	Provides bulk transportation of chemicals and petroleum products.
75 	76	Ace Hardware Corp. Oak Brook, Ill. Scott McLean, Director, Transportation <i>www.acehardware.com</i>	410 tractors 1 straight truck 1,257 trailers 1 pickup and cargo van	NA	Distributes hardware and building materials to 4,600 member-owned stores in more than 60 countries through 14 warehouses in the United States and distribution centers in China, Panama and the United Arab Emirates.
76 	77	Gilster-Mary Lee Corp. Chester, Ill. Donald Welger, President and CEO <i>www.gilstermarylee.com</i>	405 tractors 1,138 trailers	NA	Manufactures and distributes cereal, cake, cocoa, dinners, drink mixes, pasta and popcorn to grocery stores and food wholesalers in the United States and Canada from 14 production facilities in four states.
77 	89	AmeriGas Partners Valley Forge, Pa. NYSE: APU <i>www.amerigas.com</i>	400 tractors 9,700 straight trucks 2,200 trailers 350 railcars	\$2.9 billion	AmeriGas Propane delivers propane to residential and commercial customers from about 2,100 locations in the United States.
78 	Not Ranked	Love's Travel Stops Oklahoma City Brent Bergevin, Director of Transportation <i>www.loves.com</i>	385 tractors 400 trailers	\$17 billion	Love's Travel Stops operates highway fueling stations in more than 300 locations in 39 states. Love's Country Stores operates convenience stores. Love's Truck Tire Care operates 175 tire centers and provides roadside assistance. Gemini Motor Transport operates as a for-hire and private carrier.
79 	82	Sherwin-Williams Co. Cleveland NYSE: SHW David Phillips, Director, Fleet Operations <i>www.sherwin.com</i>	376 tractors 1 straight truck 1,202 trailers	\$9.5 billion	Manufactures paint, finishes, coatings and varnishes and operates about 3,500 stores and auto paint locations in North America and South America. Sherwin-Williams Global Finishes Group distributes liquid and powder finishes to more than 120 countries through 79 locations in the United States, Canada, Mexico, Europe and China. Contract Transportation Systems operates as a for-hire and private carrier.
79 	83	The H. T. Hackney Co. Knoxville, Tenn. Ed Meyer, Director, Transportation <i>www.hthackney.com</i>	376 tractors 171 straight trucks 438 trailers	NA	Distributes frozen food, tobacco, health and beauty products and furniture to grocery stores and convenience stores in 22 states in the eastern United States.
80 	75	Army & Air Force Exchange Service Dallas (Department of Defense) Bret Thibodeau, Chief of Fleet Operations <i>www.shopmyexchange.com</i>	373 tractors 23 straight trucks 10 pickups and cargo vans 1,657 trailers	\$10 billion	Operates more than 3,100 post and base exchanges in the United States and 30 other countries with retail merchandise, fast-food outlets, movie theaters, beauty shops and gas stations.

RANK 2013	RANK 2012	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
80 	81	Castellini Group Wilder, Ky. <i>www.castellinicompany.com</i>	373 tractors 530 trailers	NA	Distributes fresh produce and organic foods. Crosset Company provides store delivery. Grant County Foods operates tomato and banana ripening facilities. Club Chef supplies fresh-cut vegetables and lettuce. RWI Transportation provides refrigerated and dry van truckload and LTL transportation services.
81 	Not Ranked	Coca-Cola Bottling Co. Consolidated Charlotte, N.C. NASDAQ: COKE J. Frank Harrison III, CEO <i>www.cokeconsolidated.com</i>	354 tractors 393 straight trucks 419 trailers	\$1.6 billion	Manufactures and distributes soft drinks in 11 states, primarily in the Southeast. Beverages and Beyond Brands Inc. provides beverage brand creation services. Data Ventures provides market analysis for retail, grocery and consumer goods industries. Swift Water Logistics provides supply chain consulting, network design and implementation services. Red Classic Transportation Services operates as a for-hire and private carrier and provides freight brokerage and equipment maintenance services.
82 	85	Silver Eagle Distributors Houston Ed Pritchard, Senior Vice President <i>www.wideworldofbud.com</i>	351 tractors 20 straight trucks 353 pickups and cargo vans 381 trailers	NA	Distributes beer and nonalcoholic beverages in the greater Houston and San Antonio areas.
83 	Not Ranked	The Hillshire Brands Co. Chicago NYSE: HSH <i>www.hillshirebrands.com</i>	339 tractors 3,354 straight trucks 1,104 trailers	\$4 billion	Manufactures and distributes a variety of packaged meat and frozen bakery products to supermarkets and foodservice customers in North America. Australian Bakery sells a variety of frozen dessert, fruit, ice cream and other products to retail stores and foodservice customers in Australia, New Zealand and Pacific Rim countries.
84 	84	J.R. Simplot Co. Boise, Idaho <i>www.simplot.com</i>	334 tractors 703 straight trucks 1,229 trailers	NA	Produces potatoes and vegetables; manufactures fertilizer and animal feed, veterinary products and grass seed; operates phosphate and silica mines, cattle ranches and feedlots; and runs Western Stockman's retail stores in Idaho and Oregon.
85 	78	Stericycle Inc. Lake Forest, Ill. Nasdaq: SRCL Mark Miller, CEO <i>www.stericycle.com</i>	333 tractors 1,252 straight trucks 1,963 trailers	\$1.9 billion	Provides medical- and hazardous-waste disposal services for health care, manufacturing and retail industries in the United States, Canada, Mexico, Argentina, Brazil, Chile, Ireland, Japan, Portugal, Romania and the United Kingdom.
86 	88	Chrysler Group Transport Detroit (Chrysler Group LLC) <i>www.chryslerllc.com</i>	331 tractors 13 straight trucks 1,294 trailers	NA	Provides transportation of parts and supplies to manufacturing plants.
87 	90	McKee Foods Corp. Collegedale, Tenn. Debbie McKee-Fowler, President, McKee Foods Transportation <i>www.mckeefoods.com</i>	327 tractors 504 trailers	\$1.2 billion	Manufactures and distributes Little Debbie snack cakes in the United States, Canada, Mexico, Puerto Rico and U.S. military commissaries overseas; includes certain assets of Hostess Brands acquired in April. Blue Planet Foods produces Heartland granola cereals, granola bars and pie crusts. Fieldstone Bakery produces snacks and cereals for institutional foodservice organizations. McKee Foods Transportation operates as a for-hire and private carrier.

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88 	86	Bridgestone Americas Tire Operations Nashville, Tenn. (Bridgestone Corp., Toyko) Andy Montpas, General Manager, Private Fleet www.bridgestone.com	326 tractors 1,091 straight trucks 1,121 trailers	NA	Manufactures and distributes tires for cars and light trucks, trucks and buses, motorcycles, tractors and earth-moving equipment through eight distribution centers in the United States and Canada. Bridgestone Retail Operations operates more than 2,000 stores selling tires and providing maintenance and repair services. Bridgestone Commercial Solutions Group provides new and retread tires for commercial trucks and off-road vehicles.
88 	93	Valley Proteins Inc. Winchester, Va. Richard Evans, Director, Transportation www.valleyproteins.com	326 tractors 111 straight trucks 32 pickups and cargo vans 1,013 trailers	NA	Collects and resells animal byproducts, used grease and dead animal stock to manufacturers of pet food, fatty acids, chemicals and lubricants. The company also makes biofuel at 12 conversion facilities in the United States; includes operations of Perdue Fats & Proteins LLC acquired in November 2012.
89 	96	Unisource Worldwide Norcross, Ga. (Bain Capital and Georgia-Pacific Corp.) Dave Rodenroth, National Director of Transportation www.unisourcelink.com	314 tractors 72 straight trucks 27 pickups and cargo vans 627 trailers	NA	Distributes commercial printing and office paper products, packaging materials and facility maintenance supplies through 90 distribution centers in the United States, Canada, China, Singapore, Taiwan, Belgium, Mexico, Poland and the United Kingdom. Paper Plus sells paper products through retail stores. Unisource Global Solutions provides packaging design and sourcing and fulfillment services.
90 	87	Nexeo Solutions Dublin, Ohio. (TPG Capital) David Zimmerman, Manager, Fleet Transportation www.nexeosolutions.com	308 tractors 3 straight trucks 650 trailers	\$4 billion	Distributes chemicals, plastics and composite materials in North America, Europe and Asia.
91 	91	Unified Grocers Inc. Commerce, Calif. Robert Ling Jr., President and CEO www.unifiedgrocers.com	301 tractors 988 trailers	\$3.7 billion	Produces and distributes groceries, dairy foods, meat, fresh produce, baked goods and general merchandise to supermarkets and grocery stores through seven distribution centers in the western United States. Goods to Go provides food pickup and delivery service in the Los Angeles area.
92 	Not Ranked	CVS Caremark Corp. Woonsocket, R.I. NYSE: CVS Nicholas Cindrich, Senior Manager of National Safety and Compliance www.cvs.com	292 tractors 872 trailers 6 straight trucks	\$113 billion	Operates more than 7,400 CVS and Longs drug stores and 650 MinuteClinic locations in 46 states, the District of Columbia and Puerto Rico, plus 31 specialty pharmacy stores, 18 mail-order and five mail-service pharmacies. CVS Transportation delivers over-the-counter drugs, health and beauty products, convenience foods and general merchandise from 19 distribution centers.
93 	97	Costco Wholesale Corp. Issaquah, Wash. Nasdaq: COST www.costco.com	282 tractors 228 straight trucks 1,490 trailers	\$97 billion	Operates 608 membership warehouses in the United States and Puerto Rico, Canada, Mexico, the United Kingdom, Japan, Korea, Taiwan and Australia.

RANK 2013	RANK 2012	COMPANY	EQUIPMENT	ANNUAL SALES	DESCRIPTION OF BUSINESS
94 TEMPUR+SEALY	95	Tempur Sealy International Lexington, Ky. NYSE: TPX <i>www.tempursealy.com</i>	281 tractors 2 straight trucks 887 trailers	NA	Manufactures and distributes mattresses and bedding material; includes operations of Sealy Inc., acquired in March.
95 <i>True Value</i>	99	True Value Co. Harvard, Ill. Paul Clark, Director, Outbound Transportation <i>www.truevalue.com</i>	279 tractors 12 pickups and cargo vans 711 trailers	\$1.9 billion	Distributes hardware and garden supplies, appliances, housewares, sporting goods and toys through 12 regional distribution centers to about 4,500 independent stores in the United States and 53 other countries. The company provides equipment rental and party supplies, tools, paint and janitorial supplies to commercial and industrial customers. Truserv Logistics Co. operates as a for-hire and private carrier.
96 IFCO	Not Ranked	IFCO Systems Houston (Brambles Limited, Sydney, Australia) Mark Folladori, Transportation Manager <i>www.ifco.com</i>	274 tractors 3 straight trucks 5,294 trailers	NA	Supplies reusable plastic containers for loading fresh produce and freight.
97 	Not Ranked	Southern Wine & Spirits of America Miami Larry Sullivan, Vice President, Supply Chain Services <i>www.southernwine.com</i>	273 tractors 1,305 straight trucks 268 pickups and cargo vans 513 trailers	NA	Distributes wine and spirits in 34 states and the District of Columbia. The company also operates through a joint venture with J.J. Taylor Distributing Co. in Minnesota.
98 	94	Owens & Minor Inc. Mechanicsville, Va. NYSE: OMI Lisa Saunders, Director Logistics and Transportation Pat Matijevic, Fleet Manager <i>www.owens-minor.com</i>	268 tractors 64 straight trucks 343 trailers	\$8.9 billion	Distributes medical and surgical supplies to health-care providers in the United States and Europe; includes operations of Movianto Group acquired in August 2012. OM Healthcare Logistics provides warehousing, packaging and kitting, return goods management and order management services.
99 	Not Ranked	Beacon Roofing Supply Peabody, Mass. Nasdaq: BECN <i>www.beaconroofingsupply.com</i>	262 tractors 723 straight trucks 580 trailers	\$2 billion	Distributes roofing and related building materials through 229 locations in the United States and Canada; includes operations of Fowler & Peth Inc., Cassady Pierce Co., Structural Materials Co., Roofing & Supply Co., McClure-Johnston Co. and Ford Wholesale Co. and Construction Materials Supply acquired in 2012 and 2013.
100 	100	Ferrellgas Partners Overland Park, Kan. NYSE: FGP Mike Abrams, Director, Fleet Services <i>www.ferrellgas.com</i>	260 tractors 2,650 straight trucks 756 pickups and cargo vans 517 trailers 97 rail cars	\$2.3 billion	Distributes propane through 924 locations to residential, commercial and agricultural customers in the United States and in Puerto Rico; includes operations of Capitol City Propane acquired in September 2012, Flores Gas acquired in October 2012, IGS Propane acquired in December 2012 and the propane operations of Western Petroleum acquired in April. Mr. Bar-B-Q manufactures barbecue cooking tools and accessories, acquired in April.



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